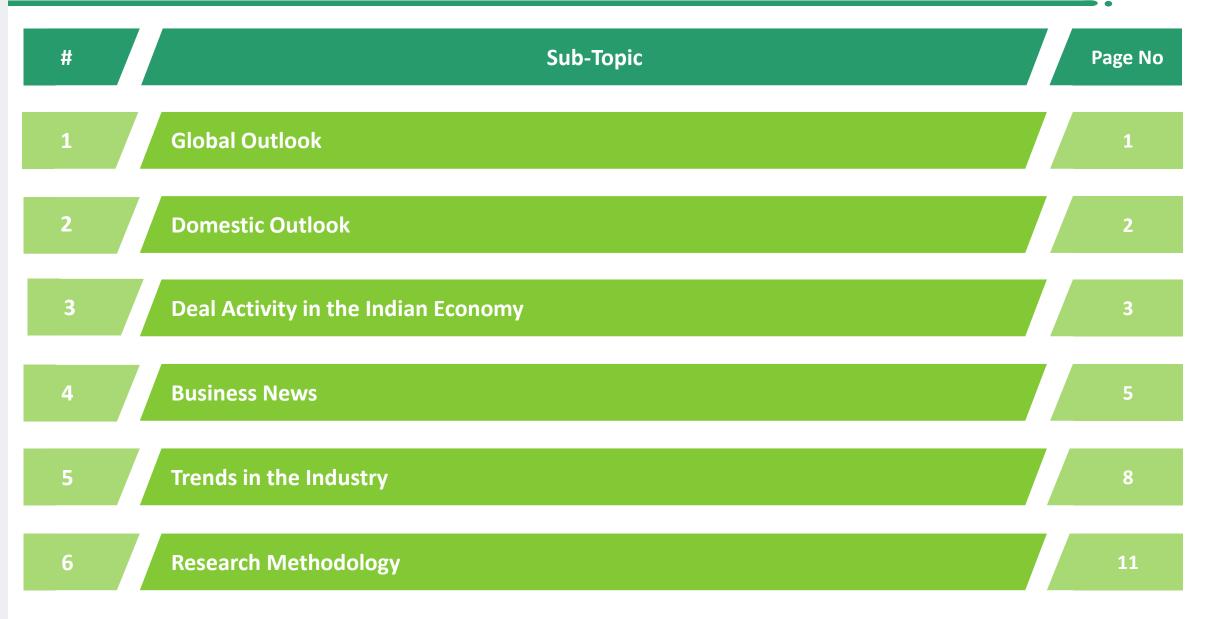


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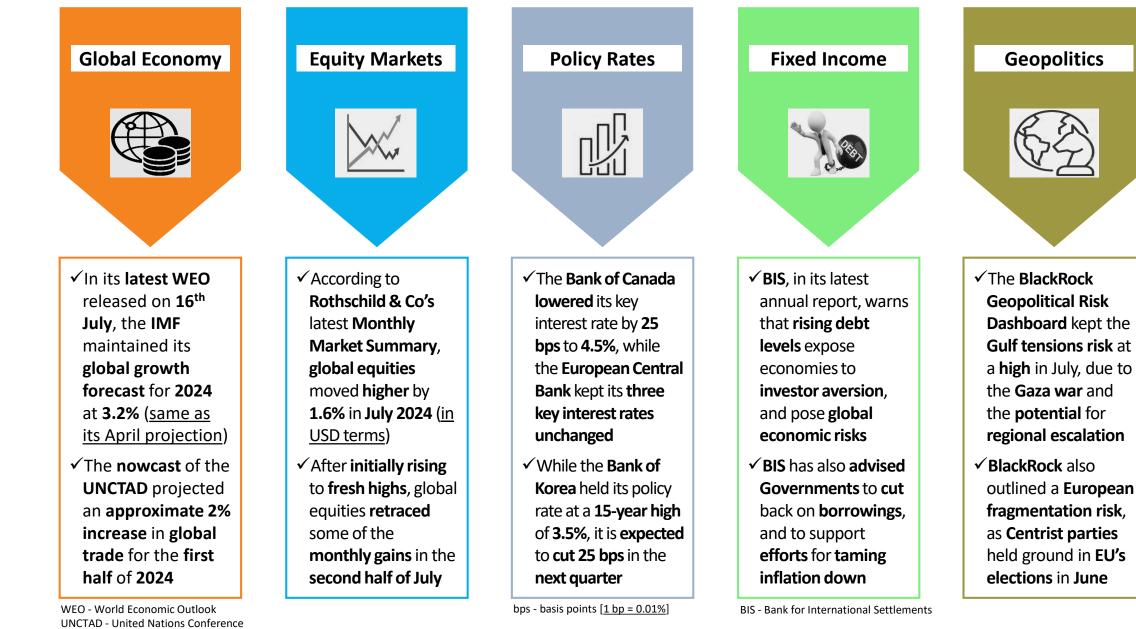
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Global Outlook





on Trade and Development

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HOTEL AND TOURISM

- BCM Group, a conglomerate operating in diversified businesses, has announced the acquisition of The Golden Palms Resorts and Spa, a 5-star hotel in Bengaluru, from World Resorts Limited ⁽¹⁾
- Jungle Camps India, which plans wildlife-focused trips for guests, has filed its DRHP with SEBI for a fresh issue of 40.86 lakh equity shares, via the SME IPO route ⁽²⁾
- MACH Conferences and Events has filed its DRHP with SEBI for a fresh issue of 22.29 lakh, and an OFS of 33.39 lakh equity shares, via the SME IPO route ⁽³⁾

ENERGY

- Abu Dhabi Investment Authority and Qatar Investment Authority have backed the share sale of Adani Energy Solutions in India, which is upto US\$ 1 bn ⁽⁴⁾
- ACME Solar Holdings files for an IPO of INR 3,000 crores - fresh issue of INR 2,000 crores, and OFS of INR 1,000 crores by the founder entity; as it plans to pare debt and ramp up its 1.3 GW portfolio ⁽⁵⁾
- BluPine Energy has secured INR
 239 crores of financial assistance from Tata Capital. The amount will be utilized towards a 75 MW solar project in Chhattisgarh ⁽⁶⁾

BFSI

- Goldman Sachs aims to raise US\$ 2
 bn in its first APAC-focused PE
 fund, while targeting investment
 opportunities in Japan, India,
 among other nations ⁽⁷⁾
- EQT emerges as the top contender to acquire Aavas Financiers Limited (formerly, AU Housing Finance Limited), as Kedaara Capital and Partners Group look to exit their eight-year joint investment ⁽⁸⁾
- Non-banking financial company
 Northern Arc Capital receives SEBI approval for IPO - a fresh issue of INR 500 crores, and an OFS of ~2.1 crore equity shares ⁽⁹⁾

bn - billion(s)

BCM Group acquires The Golden Palms Resorts and Spa in Bengaluru
 Jungle Camps India has filed its DRHP with SEBI
 MACH Conferences and Events has filed its DRHP with SEBI

(4) <u>ADIA and QIA back the share sale of Adani Energy Solutions</u>
(5) <u>ACME Solar Holdings Limited aims for an IPO of INR 3,000 crores</u>
(6) <u>BluPine Energy has secured INR 239 crores from Tata Capital</u>

(7) Goldman Sachs targets a US\$ 2 bn APAC-focused PE fund

(9) Northern Arc Capital receives SEBI approval for IPO

⁽⁸⁾ EQT emerges as the top contender to acquire Aavas Financiers



AUTOMOBILE

- SoftBank-backed Ola Electric
 Mobility looks to raise ~INR 6,146
 crores (~US\$ 740 mn) via an IPO a fresh issue of INR 5,500 crores,
 and an OFS of INR ~646 crores ⁽¹⁾
- BluSmart Mobility raises ~INR 201 crores (US\$ 24 mn) in pre-Series B round from multiple investors; including Swiss impact investor responsAbility, MS Dhoni's family office, among others ⁽²⁾
- EV and clean energy startup
 Simple Energy raises ~INR 167.48
 crores (US\$ 20 mn)* in Series A
 round from a host of existing
 investors, to scale up production ⁽³⁾

mn - million(s) *USDINR of ~INR 83.74 as on 29th July

(1) <u>Ola Electric Mobility looks to raise ~INR 6,146 crores via IPO</u> (2) <u>BluSmart Mobility completes pre-Series B fundraise</u> (3) <u>Simple Energy raises US\$ 20 mn in Series A funding round</u>

INFRASTRUCTURE

- The Board of Ultratech Cement approves the acquisition of a
 32.72% stake in India Cements at INR 390 per share, for a deal value of INR 3,954 crores ⁽⁴⁾
- Nxt-Infra Trust, an InvIT sponsored by UK-based PE firm Actis, completes its INR 1,520 crores (US\$ 182 mn) fundraise, which saw participation from several domestic institutional investors ⁽⁵⁾
- Texmaco Rail & Engineering Ltd acquires a 100% stake in Jindal Rail Infrastructure Limited for INR 615 crores, in a move to expand its rolling stock business ⁽⁶⁾

InvIT - Infrastructure Investment Trust

(4) <u>Board of Ultratech Cement approves India Cements deal</u>
(5) <u>Nxt-Infra Trust completes its INR 1,520 crores fundraise</u>
(6) <u>Texmaco acquires a 100% stake in Jindal Rail Infrastructure Limited</u>

CHEMICALS AND FERTILIZERS

- Acre ARC sells the debt of Nagarjuna Fertilizers and Chemicals to AM Green Ammonia, for a cash consideration of INR 1,685 crores, earning an absolute 88% return over the INR 896 crores it had paid to a seven-bank consortium ⁽⁷⁾
- Adani Wilmar will acquire a 67%
 stake in Omkar Chemicals
 Industries, a speciality chemicals
 entity, at an EV of INR 56 crores ⁽⁸⁾
- Godrej's chemicals business will acquire an ethoxylation unit of Shree Vallabh Chemicals for ~INR
 45 crores, to expand its product range and realize cost synergies ⁽⁹⁾

ARC - Asset Reconstruction Company EV - Enterprise Value

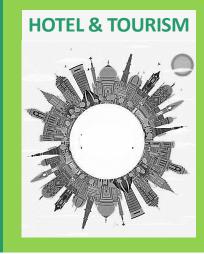
(9) Godrej's chemicals business will acquire an ethoxylation unit

⁽⁷⁾ Acre ARC sells the debt of Nagarjuna Fertilizers and Chemicals

⁽⁸⁾ Adani Wilmar will acquire a 67% stake in Omkar Chemicals Industries

Business News





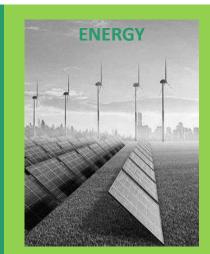
Government plans to operationalize **12 airports** across **8 states and Union Territories** this year, under the **UDAN** (<u>Ude Desk ka Aam Nagrik</u>) **scheme** ⁽¹⁾

Hotel chains are expected to expand in Bihar and Odisha; as Budget proposals encourage tourism, and as IHCL and Radisson have already launched new projects in the region ⁽²⁾

Chalet Hotels clocks a total income of INR 3.7 billion for Q1 FY 2025 - a 17% growth compared to the same period of FY 2024 ⁽³⁾

Thomas Cook India Group reports a Profit Before Tax (PBT) of INR 1,073 million in Q1 FY 2025 - a ~17% growth compared to INR 914 million in Q1 FY 2024 ⁽³⁾

IHCL - The Indian Hotels Company Limited



The **installed power generation capacity** in India has **grown** by **~80%** in over 10 years to **~4.46 GW** in **June 2024**, from **~2.48 GW** in **March 2014** ⁽⁵⁾

MNRE announces INR 4,950 crores of incentives for Discoms under the PM-Surya Ghar: Muft Bijli Yojana, to boost rooftop solar capacity ⁽⁶⁾

Indian Railways will launch **India's first hydrogen train** in **2024**, aligning with the **National Hydrogen Mission** to position India as a global hub for green hydrogen ⁽⁷⁾

Adani Green has operationalized the first 250 MW wind capacity at the world's largest 30,000 MW renewable energy plant in Khavda, Gujarat ⁽⁸⁾

MNRE - Ministry of New & Renewable Energy

(1) Government plans to operationalize 12 airports this year under the UDAN scheme
(2) Hotel chains are expected to expand in Bihar and Odisha
(3) Chalet Hotels clocks a 17% growth in total income for Q1 FY 2025
(4) Thomas Cook India Group reports a ~17% growth in PBT

(5) <u>India's installed power generation capacity has grown by ~80% in over 10 years</u>
(6) <u>MNRE announces INR 4,950 of incentives for Discoms</u>
(7) <u>Indian Railways will launch India's first hydrogen train in 2024</u>
(8) Adani Green has operationalized the first 250 MW wind capacity at the Khavda plant

Business News





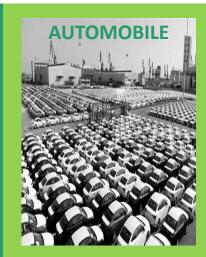
Nirmala Sitharaman announced the Government's decision to **scrap off** the **Angel Tax** in her **Budget Speech** - a move which was welcomed by the **startup ecosystem** ⁽¹⁾

Centre reduces the Budget allocation for incentivizing digital payments in FY 2025 by ~42% - bringing it down to Rs 1,441 crores from Rs 2,485 crores in FY 2024 ⁽²⁾

IDFC First Bank's CEO mentioned about the bank's **reduced need** for **deposit growth** and **branch expansion**, as it is **transitioning** from erstwhile **wholesale deposits** to sticky **retail deposits** ⁽³⁾

One 97 Communications partners with **Axis Bank** to offer **point of sales** (<u>POS</u>) **solutions** and **card payment devices** to banks and merchants ⁽⁴⁾

BFSI - Banking, Financial Services and Insurance



The ACMA reported a 9.8% growth in the turnover of the automotive component industry from INR 5.59 lakh crores in FY 2023 to INR 6.14 lakh crores in FY 2024 ⁽⁵⁾

CareEdge Ratings expects the volume growth of the Indian two-wheeler industry to be 7-9% in FY 2025 - lower than 9.8% recorded in FY 2024 ⁽⁶⁾

JSW MG Motor India, the JV between MG Motor and the JSW Group, plans to invest INR 3,000 crores in India by 2025, for capacity expansion and 5 new vehicle launches ⁽⁷⁾

Diamler India partners with **Bajaj Finance** to offer tailor-made **vehicle financing solutions** for its **commercial vehicle customers** and **dealers** ⁽⁸⁾

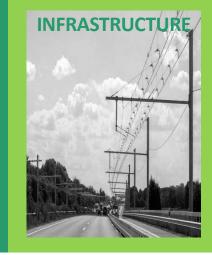
ACMA - Automotive Component Manufacturers Association of India

- (1) Government scraps off the Angel Tax, as part of the Budget announcements
- (2) Centre reduces the Budget allocation for incentivizing digital payments
- (3) IDFC First Bank expands its base for sticky retail deposits
- (4) One 97 Communications partners with Axis Bank to offer POS solutions

- (5) <u>The automotive component industry witnesses a 9.8% growth in turnover</u>
 (6) <u>CareEdge expects the volume growth of the Indian two-wheeler industry to be 7-9% in FY 2025</u>
 (7) <u>JSW MG Motor India plans to invest NR 3,000 crores in India by 2025</u>
- (8) Diamler India partners with Bajaj Finance to offer tailor-made vehicle financing solutions

Business News





NHAI establishes an **asset monetisation cell**, and aims to achieve a **monetisation target** of **over INR 50,000** crores for FY 2025 ⁽¹⁾

Nirmala Sitharaman announces INR 26,000 crores of support for developing various road connectivity projects, in the Union Budget ⁽²⁾

Adani Group plans to invest in two Vietnamese airports - Long Thanh airport and Chu Lai airport - just weeks after it was granted permission to construct a seaport in Vietnam⁽³⁾

IL&FS Transportation Networks Limited receives **approval** from **stock exchanges** to **issue units** of the **Roadstar Infra Investment Trust**, aiming to list by December ⁽⁴⁾

CHEMICALS AND FERTILIZERS



Fertilizers sales in India increased by 3.6% to 50.7 lakh tonnes in April-May of FY 2025, from 48.9 lakh tonnes in April-May of FY 2024 ⁽⁵⁾

Union Minister Sarbananda Sonowal and Union Minister JP Nadda discussed about a proposed investment of INR 500 crores to set up two nano urea plants in the BVFCL compound in Assam's Namrup area ⁽⁶⁾

Competition Commission of India approves the **proposed amalgamation** of **Mangalore Chemicals & Fertilizers Limited** with **Paradeep Phosphates Limited**⁽⁷⁾

Air Liquide India, a key supplier of industrial gases, has set up a manufacturing unit in Mathura, Uttar Pradesh, with an investment of INR 350 crores ⁽⁸⁾

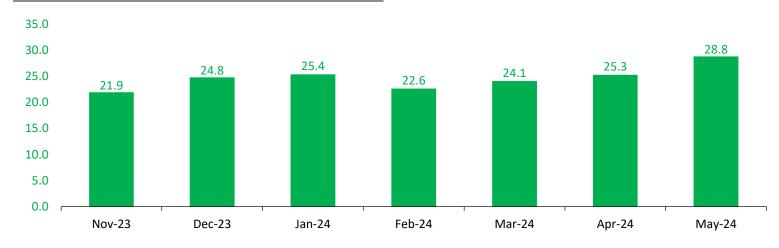
BVFCL - Brahmaputra Valley Fertilizer Corporation Limited

- (1) NHAI establishes an asset monetisation cell
- (2) Nirmala Sitharaman announces INR 26,000 crores of support for road connectivity projects
- (3) Adani Group plans to invest in two airports and a seaport in Vietnam
- (4) IL&FS Transportation gets bourses' approval to issue units of the Roadstar Infra Investment Trust
- (5) <u>Fertilizers sales in India increased in April-May of FY 2025</u>
 (6) <u>Two nano urea plants to be set up in the BVFCL compound in Assam's Namrup area</u>
 (7) CCI approves the proposed amalgamation of MCFL with PPL
- (8) Air Liquide India has set up a manufacturing unit in Mathura with an INR 350 crores investment

Trends in the Hotel & Tourism and the Energy Industry

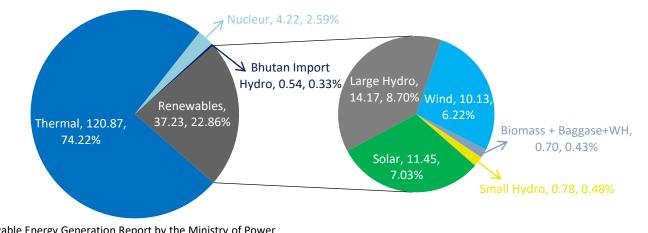






Source - Ministry of Tourism





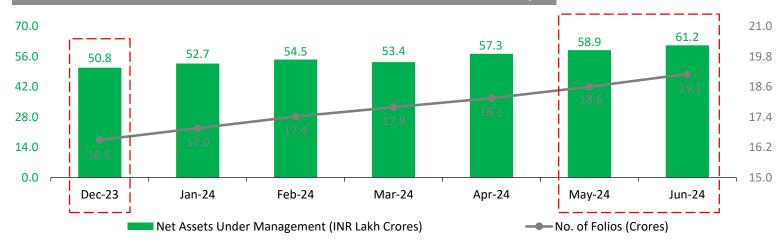
Source - Monthly Renewable Energy Generation Report by the Ministry of Power Data Labels outlined as [(Source of Energy), (Energy Generation in BU), (Percentage contribution to the total energy generated)] Note - The figures for Energy Generation are outlined in Billion Units, and are subject to rounding differences Out of the months depicted (<u>November 2023</u>) to May 2024), May 2024 witnessed the highest Indian National Departures (<u>INDs</u>) of 28.8 lakhs

- In May, the source nations with the highest share of INDs were UAE (22.3%), Saudi Arabia (10.8%), USA (8.0%), Thailand (6.0%), and Singapore (5.3%). In the context of the purpose of travel, the highest share was attributed to 'Leisure Holiday and Recreation'
- On the other hand, November 2023 witnessed the lowest INDs of 21.9 lakhs
- In June 2024, 22.86% of the energy generated in India resulted from renewable sources
- Out of 37.23 BU of renewable energy generated in June, 14.17 BU (8.70% of the total energy generated) resulted from "Large Hydro", and 11.45 BU (7.03% of total energy generated) resulted from "Solar"
- ✓ From a regional standpoint, the Northern Region (<u>16.31 BU out of 37.23 BU</u>) and the Southern Region (<u>10.53 BU out of 37.23 BU</u>) were the highest contributors for renewable energy generation in June

Trends in the BFSI and the Automobile Industry

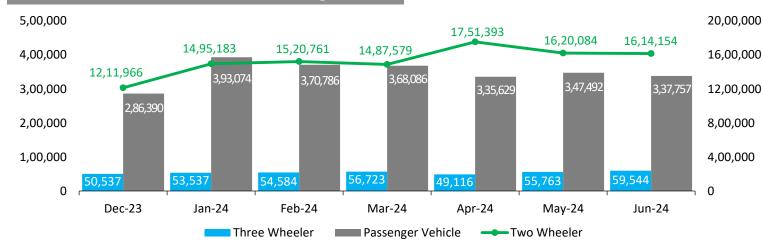






Source - Association of Mutual Funds in India

Note - Figures for Net AUM (INR Lakh Crores) and No. of Folios (Crores) comprise all the three types of Schemes - Open Ended, Close Ended, and Interval Schemes



Domestic Sales Volume - Auto Segments

 ✓ The Net Assets Under Management (<u>Net</u> <u>AUM</u>) of Mutual Funds (<u>MFs</u>) rose to INR 61.2 lakh crores in June 2024, from INR 58.9 lakh crores in May 2024; backed by mark to market gains from the equity market

- As of H1 CY 2024, the Net AUM has risen by 20.4% to INR 61.2 lakh crores in June 2024, from INR 50.8 lakh crores in December 2023; propelled by the growth of investors in MFs
- In the same period, the Number of Folios has risen by 15.9% to 19.1 crores in June 2024, from 16.5 crores in December 2023

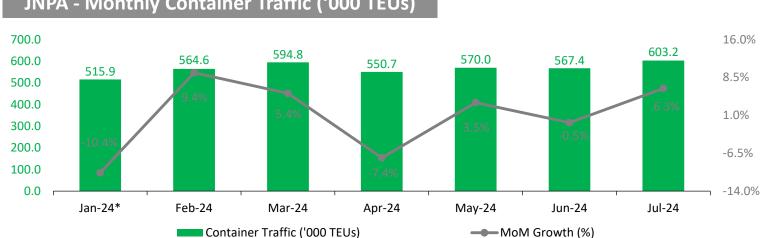
✓ From December 2023 to June 2024, all three auto segments - passenger vehicles (<u>PVs</u>), three wheeler (<u>3Ws</u>), and two wheelers (<u>2Ws</u>) - saw an uptick in domestic sales volume

- ✓ In June 2024; the PV sales volume was
 3,37,757 units, the 3W sales volume was
 59,544 units, and the 2W sales volume was
 16,14,154 units; in the domestic market
- While 2Ws clocked a robust 33.2% growth from December 2023 to June 2024, PVs and 3Ws witnessed steady growth rates of 17.9% and 17.8% respectively, for the same period

Note - Domestic sales volume for Passenger Vehicles excludes the sales volumes of BMW, Mercedes, JLR, and Volvo Auto

Trends in the Infrastructure and the Chemicals & Fertilizers Industry



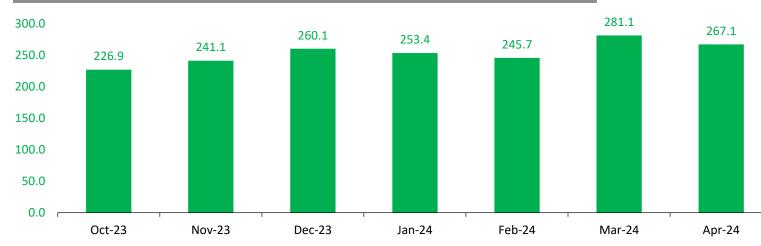


JNPA - Monthly Container Traffic ('000 TEUs)

Source - Jawaharlal Nehru Port Authority

Source - Department of Chemicals and Petro-Chemicals

TEUs stands for Twenty-Foot equivalent units, and one TEU represents the volume of a standard 20-feet long intermodal container *The monthly container traffic at JNPA in December 2023 stood at 575.6 Thousand TEUs



Note - Figures for the monthly production of soda ash outline the data reported for the calculation of IIP (Index of Industrial Production)

Monthly Production of Soda Ash for IIP ('000 Metric Tonnes)

✓ As of July 2024, JNPA recorded a monthly container traffic of 603.2 Thousand TEUs, marking the **highest ever monthly container throughput** recorded at the port

- \checkmark Out of the months depicted (January to July 2024), February witnessed the highest MoM growth in the container traffic at JNPA - a 9.4% growth to 564.6 Thousand TEUs in February, from 515.9 Thousand TEUs in January
- ✓ Conversely, January witnessed a 10.4% decline to 515.9 Thousand TEUs, from 575.6 Thousand TEUs in December 2023
- Soda ash is a major chemical used in several industries, but its core application is for the manufacturing of detergents, glass, and paper
- The monthly production of soda ash in India has risen by ~17.8% to ~267.1 thousand metric tonnes (MTs) in April 2024, from ~226.9 thousand MTs in October 2023
- From an industrial trend standpoint; owing to a decline in global demand, Indian soda ash manufacturers encountered an oversupply scenario in FY 2024, however, the demand showed signs of recovery in Q4 of FY 2024

Research Methodology



Methodology

- The Newsletter follows a monthly frequency and leverages a top-down approach; the macroeconomic aspects mentioned in the 'Global Outlook' and 'Domestic Outlook' sections precede the industry-specific information outlined in the subsequent sections of the Newsletter
- As we explore ideas in relation to explaining several data points in crisp and informative ways, we intend to cover a diverse set of industries. By the same token, the industries outlined in this edition include Hotel & Tourism, Energy, BFSI, Automobile, Infrastructure, and Chemicals & Fertilizers
- The 'Deal Activity in the Indian Economy' section mentions three key fundraising events on the organic growth / inorganic growth sides for the particular industry. We have explained about the fundraising events very briefly, mentioning them in the order of the ticket size (high to low)
- In the 'Business News' section, any major news from the standpoint of the industry / regulatory measure / policy measure is outlined first, followed by any major company-specific news / announcements / future plans
- For the 'Trends in the Industry' section, we explain a dynamic trend / evolving macroeconomic scenario which is relevant to the respective industry, and provide a graphically representation of the same

Data Sources

- The 'Global Outlook' section leverages projections of the World Bank, IMF, Central Banks of major economies, and several widely recognized indices of Global Financial Services / Research and Advisory / Consulting firms, among other firms. The 'Domestic Outlook' section utilizes the data published in public domains by RBI, SEBI, other bodies of the Government of India; and the research wings of think tanks and global organizations
- The 'Deal Activity in the Indian Economy' and 'Business News' sections employ information published in financial newspapers, and the data provided in the premium versions of several databases / media articles VCCEdge, PrivateCircle, MoneyControl, The Economic Times, VCCircle, among others
- For the 'Trends in the Industry' section, we resort to the statistical reports published by the relevant Ministry / Regulatory Body / Apex Society, or data points provided by a Market Leader in the respective industry



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Acknowledging the importance of inorganic growth, we support clients and investors in navigating through multifaceted acquisitions and divestitures. Our experience helps explore buying and selling, ensuring informed decisions at every stage

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After a granular understanding of our client's business and financing needs, we provide an array of transaction support services. We develop strategies, implement solutions, and assess results; to help shape a prosperous future for our clients

Unfolding new perspectives - As the economy of Africa develops, we position ourselves in the narrative of an initiative-driven organization that is ready to capitalize on the continent's future growth trajectory. We aim to add value to our services and contribute to the society, by unlocking our true potential and driving prosperity across the continent

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