

# **MONTHLY NEWSLETTER - September 2024**

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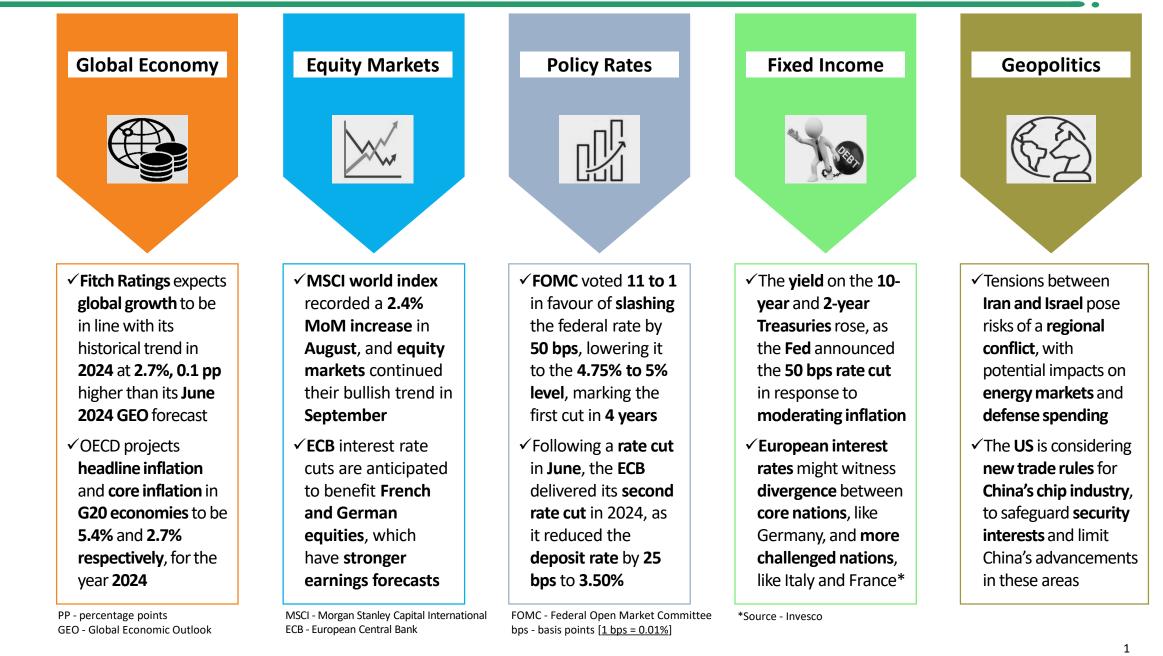
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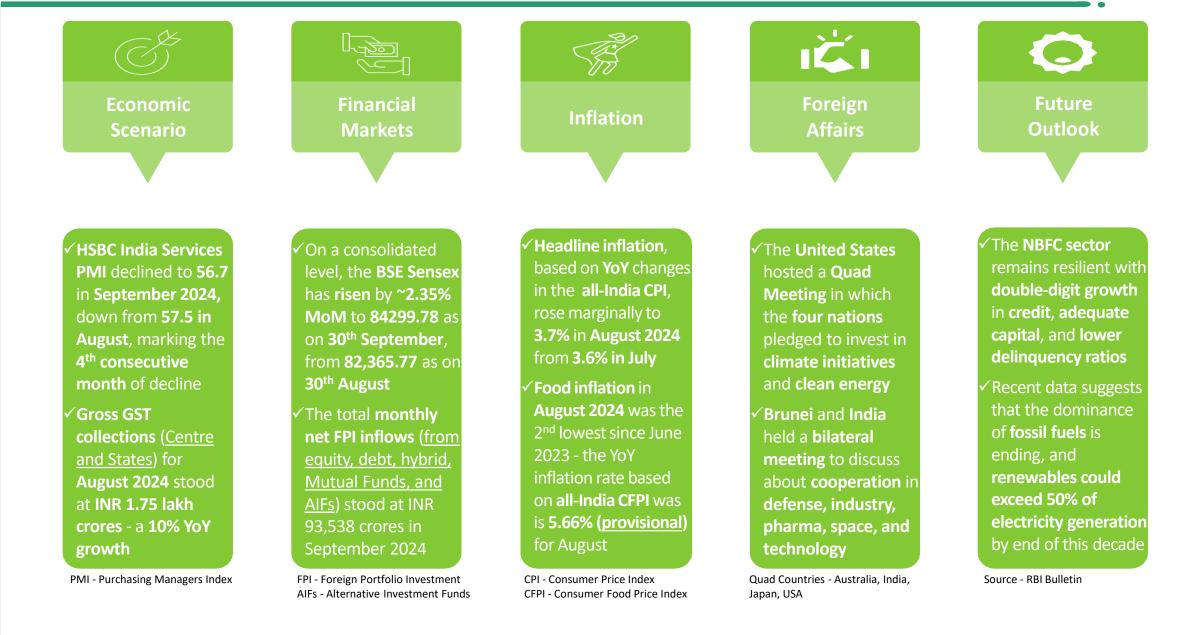
## **Global Outlook**





### **Domestic Outlook**







#### INDUSTRIAL MANUFACTURING

- Fairfax India Holdings is set to acquire a 65% stake in Global Aluminum, India's third-largest aluminum extrusions manufacturer, for INR 695.5 crores <sup>(1)</sup>
- Kolkata-based Texmaco Rail and Engineering acquired a 100% stake in Jindal Rail Infrastructure for INR 615 crores, marking the largest acquisition in the history of India's rolling stock industry <sup>(2)</sup>
- Garg Furnace acquires a 51%
   stake in Vaneera Industries for
   INR 40 crores, with an aim to
   expand into the alloy, steel,
   screws and fasteners sector <sup>(3)</sup>

#### ENERGY

- NTPC Green Energy, a subsidiary of state-owned NTPC, plans to raise INR 10,000 crores via an IPO. The initial share-sale will entirely be a fresh issuance of equity shares <sup>(4)</sup>
- State-owned Indian Renewable
   Energy Development Agency
   (IREDA) receives Government
   approval to raise up to INR 4,500
   crores via a QIP <sup>(5)</sup>
- Adani Total Gas secures ~INR 3,131
   crores (<u>US\$ 375 mn</u>)\* from international lenders, following an initial commitment of ~INR 2,630
   crores (<u>US\$ 315 mn</u>)\*, to expand its city gas distribution network <sup>(6)</sup>

QIP - Qualified Institutional Placement \*USDINR of ~INR 83.49 as on 20<sup>th</sup> September

#### BFSI

 Bajaj Housing Finance's IPO INR 6,560 crores was subscribed ~67 times. The shares debuted in the NSE and BSE at a price of INR 150 per share, with a 114% premium over the issue price <sup>(7)</sup>

- HDB Financial Services, a unit of HDFC Bank, will raise INR 2,500 crores through a fresh issue of shares in its IPO; alongside an undisclosed OFS component <sup>(8)</sup>
- IndoStar Capital Finance will sell its home finance arm, IndoStar Home Finance, to an affiliate of global PE firm EQT for INR 1,750 crores on a fully diluted basis <sup>(9)</sup>

(1) Fairfax India Holdings is set to acquire a 65% stake in Global Aluminum
 (2) Texmaco Rail and Engineering acquired a 100% stake in Jindal Rail Infrastructure
 (3) Garg Furnace acquires a 51% stake in Vaneera Industries for INR 40 crores

(4) <u>NTPC Green Energy plans to raise INR 10,000 crores via an IPO</u>
(5) <u>IREDA gets govt approval to raise up to INR 4,500 crores via QIP route</u>
(6) Adani Total Gas secures US\$ 375 mn to expand city gas distribution network

(7) <u>Bajaj Housing Finance's shares debuted at a premium of 114%</u>
(8) <u>HDB Financial Services will raise funds via an IPO</u>
(9) <u>IndoStar will sell home finance arm to an EQT affiliates</u>



#### **AUTOMOBILE**

- Auto components manufacturer
   Samvardhana Motherson raised
   INR 6,438 crores through a QIP. The proceeds will mainly be directed
   towards debt repayment <sup>(1)</sup>
- Sona BLW Precision Forgings has completed its QIP of INR 2,400 crores, which received over 5.5 times subscriptions - it garnered interest from institutional investors and sovereign wealth funds <sup>(2)</sup>
- ✓ JBM Ecolife Mobility has secured ~INR 837.5 crores (US\$ 100 mn)\* from ADB and AIIB to supply and operate 650 electric buses across several Indian states <sup>(3)</sup>

(1 (2 (3

ADB - Asian Development Bank AIIB - Asian Infrastructure Investment Bank \*USDINR of ~INR 83.75 as on 17th September

Samvardhana Motherson raises INR 6,438 crores through a QIP
 Sona BLW Precision Forgings raises INR 2,400 crores via a QIP
 JBM Ecolife Mobility secures funding from ADB and AIIB

#### INFRASTRUCTURE

- Afcons Infrastructure Limited (AIL), the engineering and construction arm of the Shapoorji Pallonji Group, has received SEBI's final approval to raise INR 7,000 crores via an IPO <sup>(4)</sup>
- Reliance Infrastructure receives shareholders' nod for a QIP of INR
   3,000 crores. The proceeds will fund expansion directly or via investment in subsidiaries and JVs <sup>(5)</sup>
- GMR Airports has executed a
   Share Purchase Agreement with
   Fraport AG to acquire a 10% stake
   in Delhi International Airport
   Limited for US\$ 126 mn <sup>(6)</sup>

(4) AIL has received SEBI's approval for an IPO of INR 7,000 crores

(6) GMR Airports to acquire 10% stake in Delhi Airport

(5) Reliance Infrastructure receives shareholders' nod for INR 3000 crores QIP

mn - million(s)

#### TMT

- SaaS startup Whatfix has raised US\$
   125 mn US\$ 100 mn from Warburg Pincus and US\$ 25 mn from
   SoftBank - taking it's valuation to
   ~US\$ 900 mn <sup>(7)</sup>
- Advertising-tech unicorn InMobi secures INR 839.5 crores (~US\$ 100 million) in debt from Mars Growth Capital. The proceeds will be used to strengthen AI capabilities and finance inorganic bets <sup>(8)</sup>
- Game streaming platform Loco has sold its majority stake to Redwood, a technology-focused investment firm based in the UAE, for ~INR 544 crores\* (US\$ 65 mn) <sup>(9)</sup>

\*USDINR of ~INR 83.71 as on 27th September

(7) <u>Whatfix raises US\$ 125 mn from Warburg Pincus and SoftBank</u>
(8) <u>InMobi secures INR 839.5 crores in debt from Mars Growth Capital</u>
(9) <u>Loco sells majority stake to UAE-based Redwood for US\$ 65 mn</u>

## **Business News**



INDUSTRIAL MANUFACTURING



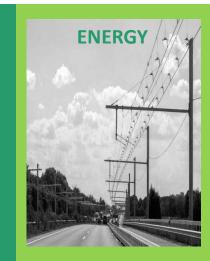
India plans to invest **~US\$ 283 billion** to decarbonize its steel production by defining **'green steel' standards** and utilizing **Energy Efficiency Revolving Funds (EERF)**<sup>(1)</sup>

**Tata Steel** is enhancing the capacity of its **Kalinganagar plant** in **Odisha** from **3 MMTPA** to **8 MMTPA**; with an **investment** of **INR 27,000 crores**; to augment production eco-friendly technologies <sup>(2)</sup>

Sagar Defence partners with Liquid Robotics to co-develop Uncrewed Surface Vehicles (USVs) for the Indian Navy, enhancing undersea awareness and self-reliance, with the first USVs <sup>(3)</sup>

Ramkrishna Forgings to invest INR 57.5 crores in an aluminium forging facility in Jamshedpur, with an installed capacity of 3,000 tonnes per annum <sup>(4)</sup>

MMTPA - Million Metric Tonnes Per Annum



According to **CEEW**, **National Green Hydrogen Mission** aims to attract an **investment** of **INR 10.6 lakh crores** (US\$ <u>129 billion</u>) by 2030 <sup>(5)</sup>

Adani Green Energy approves a US\$ 444 million JV with TotalEnergies. Both the entities will hold a 50% stake in the JV, focusing on an 1,150 MW portfolio of solar assets <sup>(6)</sup>

**Torrent Power**, the power utility company of the Torrent Group, commits an **INR 64,000 crores investment** for **green** or **renewable energy projects** <sup>(7)</sup>

Hygenco Green Energies signs an MoU with REC for a US\$ 280 million funding, as it plans to invest US\$ 2.5 billion in green hydrogen and green ammonia projects across India <sup>(8)</sup>

CEEW- Council on Energy, Environment, and Water

- (1) India plans to invest US\$ 283 billion for green steel development
- (2) Tata Steel invests INR 27,000 crores in expanding crude steel capacity
- (3) Sagar Defence partners with Liquid Robotics to co-develop USVs
- (4) Ramkrishna Forgings to set up an aluminium forging facility in Jamshedpur

(5) By 2030, India aims to attract an investment of INR 10.6 lakh crores for clean energy
(6) Adani Green Energy approves a US\$ 444 million JV with TotalEnergies
(7) Torrent Power commits INR 64,000 crores investment for green energy projects
(8) Hygenco Green Energies and REC sign an MoU for a US\$ 280 million funding

### **Business News**





Total transaction value of UPI transactions reached INR 1,669 lakh crores in the first five months (<u>April to</u> <u>August</u>) of FY 2025 <sup>(1)</sup>

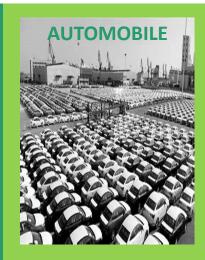
**Godrej Capital** aims for an **AUM** of **INR 17,000 crores** by **March 2025**, as it looks to forge into the **affordable housing segment** this year <sup>(2)</sup>

HDFC Bank explores multiple fintech partnerships to develop tech solutions for loans, payments, customer service, and small business banking <sup>(3)</sup>

Union Bank of India joins the PCAF to align with global climate risk management efforts and RBI's draft guidelines on climate risk disclosures <sup>(4)</sup>

BFSI - Banking, Financial Services and Insurance

PCAF - Partnership for Carbon Accounting Financials



Since its launch, the **Auto PLI scheme** has received **investments proposals** worth **INR 74,850 crores**, of which **INR 17,896 crores** has been **invested** by **March 2024** <sup>(5)</sup>

Renault India plans to launch six new products, including two EVs, under the Renault-Nissan alliance, at a total outlay of INR 5,300 crores <sup>(6)</sup>

JK Tyre is infusing a total investment of INR 2,200 crores to strengthen its market position, which includes INR 1,400 crores to expand its production capacity in the next 2-3 years <sup>(7)</sup>

Hyundai Motor and Kia have partnered with Hyundai Steel and Ecopro BM to develop LFP battery technology and establish a stable domestic supply chain <sup>(8)</sup>

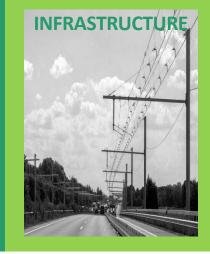
LFP - Lithium iron phosphate battery

(1) <u>UPI transaction value reached INR 1,669 lakh crores in the first five months of FY 2025</u>
(2) <u>Godrej Capital aims for an AUM of INR 17,000 crores by March 2025</u>
(3) <u>HDFC Bank explores multiple fintech partnerships to develop tech solutions</u>
(4) <u>Union Bank of India becomes first major Indian Bank to join the PCAF</u>

- (5) <u>The Auto PLI scheme has received investments proposals worth INR 74,850 crores</u>
   (6) <u>Renault India plans to launch six new products under its alliance with Nissan</u>
- (7) JK Tyre approves INR 1,400 crores investment to strengthen Indian market
- (8) <u>Hyundai Motor and Kia have partnered with Hyundai Steel and Ecopro BM</u>

### **Business News**





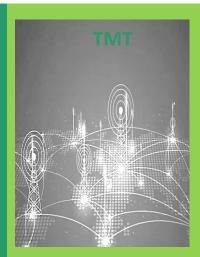
**MoRTH** plans to construct **74 new tunnels**, spanning **273 km**, at an estimated cost of **INR 1 lakh crore** to enhance **India's highway infrastructure** <sup>(1)</sup>

The **Government** is likely to approve a **Maritime Development Fund** of **INR 25,000 crores** to support **indigenous shipbuilding** and **blue water infrastructure projects** <sup>(2)</sup>

**Dr. Mohan Yadav,** Madhya Pradesh Chief Minister, inaugurated **47 new industrial units** representing a **total investment** of **INR 1,586 crores** <sup>(3)</sup>

Bharat Electronics Limited secures an order worth INR 850 crores from Cochin Shipyard Limited, for the supply of indigenous radars <sup>(4)</sup>

MoRTH - Ministry of Road Transport & Highways



Jio expands its video content security partnership with Verimatrix to enhance the security of its connected TV platform, ensuring safe multiscreen access and protecting premium video content <sup>(5)</sup>

Tata Play Binge is providing Platform as a Service (PaaS) to OTT platform Cignal Super in the Philippines, expanding its global footprint after a similar collaboration in Bangladesh <sup>(6)</sup>

**RailTel** secured an **INR 134.46 crores** order from **Adani Connex** for a smart metering project, following an **INR 155.7 crore** contract from **Maharashtra's RRD** <sup>(7)</sup>

Nokia announced that it has been selected by Vodafone Idea (<u>Vi</u>) as a major 4G and 5G partner in India, following Vi's US\$ 3.6 billion deal for the supply of network equipment <sup>(8)</sup>

RRD - Rural Development Department

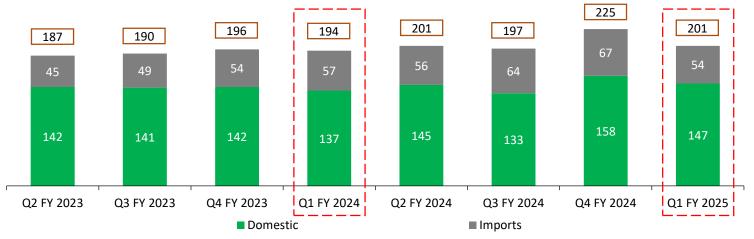
- (1) MORTH plans to invest INR 1 lakh crore to construct 74 new tunnels
- (2) Government is likely to approve a Maritime Development Fund of INR 25,000 crores
- (3) Dr. Mohan Yadav, Madhya Pradesh CM, inaugurated 47 new industrial units
- (4) BEL secures an order worth INR 850 crores from Cochin Shipyard Limited

- (5) <u>Jio expands its video content security partnership with Verimatrix</u>(6) Tata Play Binge is providing Platform as a Service to Cignal Super in the Philippines
- (7) RailTel secured an INR 134.5 crores order from Adami Connex for a smart metering project
- (8) Nokia gets selected by Vodafone Idea as major 4G & 5G partner in India

## **Trends in the Industrial Manufacturing and the Energy Industry**

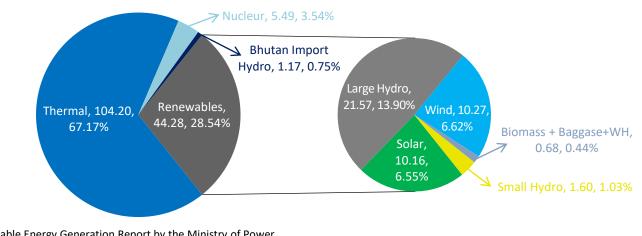






Source - Hindalco Industries Limited's earnings presentation Note - 1 Kilo Tonne (KT) = 10,00,000 Kg; and the values of domestic demand for refined copper (<u>in KT</u>) are subject to rounding differences

#### India's Monthly Energy Generation in August 2024 (155.13 BU)



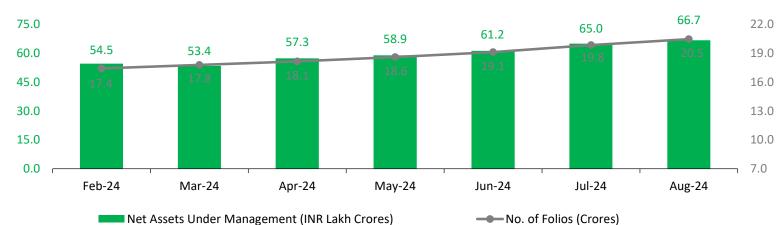
Source - Monthly Renewable Energy Generation Report by the Ministry of Power Data Labels outlined as [(Source of Energy), (Energy Generation in BU), (Percentage contribution to the total energy generated)] Note - The figures for Energy Generation are outlined in Billion Units, and are subject to rounding differences

- ✓ **Domestic demand** for **refined copper**
- witnessed a **3.6% YoY** (<u>year-on-year</u>) **growth** from **194 KT** in **Q1 FY 2024** to **201 KT in Q1 FY 2025**, while the share of domestic suppliers rose from **70.6%** to **73.1%** in the same period
- Compared to Q1 FY 2024, a rise in treatment and refining charges and a decline in sulphuric acid prices was observed in Q1 FY 2025
- ✓ From a QoQ (<u>quarter-on-quarter</u>) standpoint, domestic demand for refined copper has declined by 10.7% from 225 KT in Q4 FY 2024 to 201 KT in Q1 FY 2025
- ✓ In August 2024, renewables accounted for 28.54% of the total energy generated in India
- ✓ Out of 44.27 BU of renewable energy generated in August, 21.57 BU (<u>13.90% of the total energy</u> <u>generated</u>) was generated from "Large Hydro", and 10.27 BU (<u>6.62% of the total energy</u> generated) was generated from "Wind" energy
- ✓ From a regional standpoint, the Northern Region (<u>16.74 BU out of 44.27 BU</u>) and the Southern Region (<u>14.19 BU out of 44.27 BU</u>) were the highest contributors of renewable energy generation in August

## **Trends in the BFSI and the Automobile Industry**

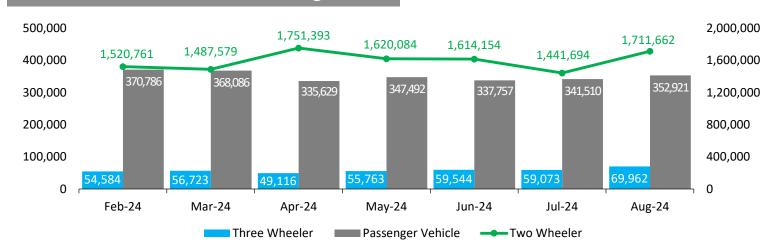


#### Net AUM and No. of Folios - Indian Mutual Fund Industry



Source - Association of Mutual Funds in India

Note - Figures for Net AUM (INR Lakh Crores) and No. of Folios (Crores) comprise all the three types of Schemes - Open Ended, Close Ended, and Interval Schemes



#### **Domestic Sales Volume - Auto Segments**

#### Source - Society of Indian Automobile Manufacturers

Note - Domestic sales volume for Passenger Vehicles excludes the sales volumes of BMW, Mercedes, JLR, and Volvo Auto

✓ The Net Assets Under Management (<u>Net AUM</u>) of Mutual Funds (<u>MFs</u>) has risen by 22.3% from ~INR 54.5 lakh crores in February 2024 to ~INR 66.7 lakh crores in August 2024

- ✓ In the same period, the Number of Folios has
   risen by 17.4% from 17.4 crores in February
   2024 to 20.5 crores in August 2024
  - ✓ From March to August 2024, a positive MoM (month-on-month) growth has been observed in both the Net AUM and the Number of Folios for all the months, barring March when the Net AUM has moderated marginally

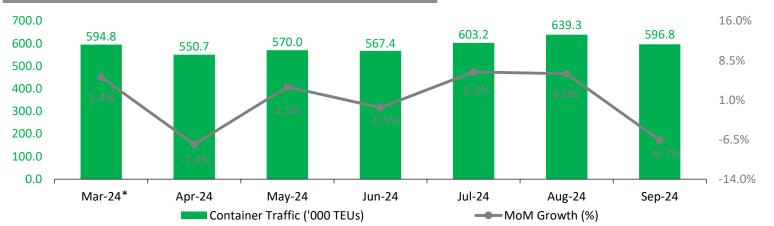
✓ In August 2024, all three auto segments passenger vehicles (<u>PVs</u>), three wheelers (<u>3Ws</u>), and two wheelers (<u>2Ws</u>) - recorded an uptick in domestic sales volume

- ✓ The PV sales volume for the month stood at 3,52,921 units, 3W sales volume at 69,962 units, and 2W sales volume at 17,11,662 units; in the domestic market
- With the announcement of the PM E-DRIVE scheme to aid faster adoption of EVs, policy measures could continue to focus on higher EV penetration in the country

## **Trends in the Infrastructure and the TMT Industry**

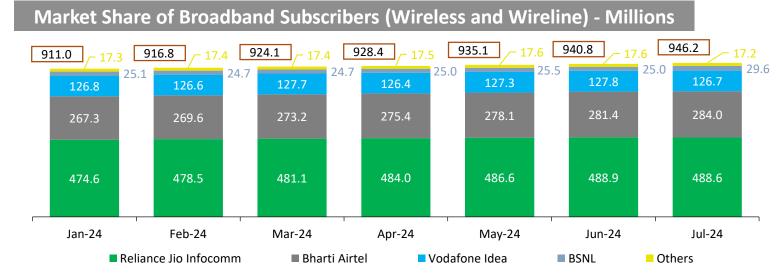


#### JNPA - Monthly Container Traffic ('000 TEUs)



Source - Jawaharlal Nehru Port Authority

TEUs stands for Twenty-Foot equivalent units, and one TEU represents the volume of a standard 20-feet long intermodal container \*The monthly container traffic at JNPA in February 2024 stood at 564.6 Thousand TEUs



The monthly container traffic at JNPA plummeted by ~6.7% MoM (month-onmonth) from 639.3 Thousand TEUs in August 2024 to 596.8 Thousand TEUs in September 2024. August had recorded the highest ever monthly container traffic

- On a consolidated level, JNPA handled
   ~3,527.5 Thousand TEUs of container traffic in H1 FY 2025 (April to September 2024)
- During the same time period, the port has handled 3,226 container rakes compared with 3,126 rakes in H1 FY 2024
- The total broadband subscribers (wireless and wireline) in India has grown by ~3.9% from 911.0 million in January 2024 to 946.2 million in July 2024
- ✓ BSNL recorded the highest growth rate of ~18.1% in broadband subscribers over a sixmonth period from 25.1 million in January 2024 to 29.6 million in July 2024
- ✓ Correspondingly, among the three key players, Bharti Airtel recorded a growth rate of ~6.3% in broadband subscribers from 267.3 million in January 2024 to 284.0 million in July 2024

Number of subscribers rounded to the nearest decimal. Total subscribers (wireless and wireline) has been outlined in the brown textbox



#	Associated Deal Activity - Industrial Manufacturing Industry	Backup
1	Paramount Speciality Forgings raised INR 32.34 crores through its IPO	<u>Link</u>
2	The SME IPO of Kalpana Ispat gets subscribed ~60 times	<u>Link</u>
3	The shares of Nexxus Petro Industries list at a 20% premium in the BSE SME platform	<u>Link</u>

#	Associated Deal Activity - Energy Industry	Backup
1	Inox Wind's EPC arm will raise INR 350 crores from global investors	<u>Link</u>
2	Sunsure Energy secures INR 226 crores in debt funding from Tata Capital	<u>Link</u>
3	Namo eWaste Management lists in the NSE SME platform at a 90% premium	<u>Link</u>

#	Associated Deal Activity - BFSI Industry	Backup
1	Drip Capital secures US\$ 113 million in funding through debt and equity	<u>Link</u>
2	Northern Arc Capital receives a subscription of 117.19 times in the primary market	<u>Link</u>
3	Vastu Housing Finance is looking to raise up to US\$ 50 million from US IDFC	<u>Link</u>

IDFC - International Development Finance Corporation



#	Associated Deal Activity - Automobile Industry	Backup
1	The shares of Kross Limited debut with a 0.5% discount on the issue price	<u>Link</u>
2	Tollins Tyres raised INR 230 crores via an IPO, which debuted flat on the bourses	<u>Link</u>
3	The shares of Gala Precision Engineering listed at a 42% premium	<u>Link</u>

#	Associated Deal Activity - Infrastructure Industry	Backup
1	Canadian pension fund OMERS will increase its stake in the Interise Trust, an InvIT	<u>Link</u>
2	iBUS Network and Infrastructure has secured an investment of INR 280 crores from IFC	<u>Link</u>
3	Shares of Vision Infra Equipment list at INR 205 per share, a 25.8% premium	<u>Link</u>

ONIERS - Ontario	iviunicipai	Employees	Retirement	System

IFC - International Finance Corporation

#	Associated Deal Activity - TMT Industry	Backup
1	Nazara Technologies acquires a 47.7% stake in Moonshine Technology for INR 832 crores	<u>Link</u>
2	Ceinsys Tech raises INR 235 crores (US\$ 28 million) to focus on inorganic growth and expanding its international footprint	<u>Link</u>
3	Nurix AI raises US\$ 27.5 million from Accel and Silicon Valley fund General Catalyst	<u>Link</u>



Associated Business News - Industrial Manufacturing Industry	Backup
NMDC plans to double iron ore output to 100 million tonnes by FY 2030	<u>Link</u>
The UK Government is expected to confirm a US\$ 654 million support package for Tata Steel's plant in Port Talbot	<u>Link</u>
Adani seeks a partnership with Bombardier in aviation services, MRO, and defence	<u>Link</u>
	NMDC plans to double iron ore output to 100 million tonnes by FY 2030 The UK Government is expected to confirm a US\$ 654 million support package for Tata Steel's plant in Port Talbot

MRO - Maintenance, Repair, Overhaul

#	Associated Business News - Energy Industry	Backup
1	John Cockerill Group and Greenko Group to invest INR 2,800 crores in an electrolyser facility	<u>Link</u>
2	SJVN and Arunachal Government sign a pact for five hydel projects totaling 5,097 MW	<u>Link</u>
3	Jakson Engineers to invest INR 2,000 crores in expanding solar manufacturing capacity	<u>Link</u>

#	Associated Business News - BFSI Industry	Backup
1	The circulation of CBDC clocked INR 234.12 crores, as of March 2024	<u>Link</u>
2	Banks and financial institutions to invest INR 32.5 trillion in renewable energy by FY 2030	<u>Link</u>
3	PhonePe launches a daily savings feature for digital gold in partnership with Jar, a gold investment platform	<u>Link</u>



#	Associated Business News - Automobile Industry	Backup
1	Ford to reopen a plant in Tamil Nadu for exports, with a focus on EV and sustainability	<u>Link</u>
2	Jupiter Wagons to invest INR 2,500 crores in expanding production capacity in Odisha	<u>Link</u>
3	BPCL partners with Ionage, an EV charging platform, to expand EV charging network in India	<u>Link</u>

#	Associated Business News - Infrastructure Industry	Backup
1	Cabinet approves INR 12,461 crores of support for 31,350 MW hydropower projects	<u>Link</u>
2	India to set up 12 new smart cities with an outlay of INR 28,000 crores	<u>Link</u>
3	DHL Express invests EUR 100 million in transport and shipment handling capacity	<u>Link</u>

#	Associated Business News - TMT Industry	Backup
1	Centre to boost capacity building in Information and Communications Technology (ICT) sector	<u>Link</u>
2	Government approves license transfer from Viacom18 to Star India	<u>Link</u>
3	The INR 80,000 crores 'Digital Bharat Nidhi' fund to boost urban telecom services	<u>Link</u>



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#### **Merger & Acquisitions**

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#### **Private Equity**

We help clients raise capital from private equity funds, listed funds, financial institutions, pension funds, and family offices, among other institutions. Our Private Equity services are tailored as per the customized requirements of the client

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After a granular understanding of our client's business and financing needs, we provide an array of transaction support services. We develop strategies, implement solutions, and assess results; to help shape a prosperous future for our clients

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#### **Registered Office**

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#### Mumbai

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#### Chandigarh

SCO - 52 - 53, Level 1, Sector 9-D, Madhyamarg, Chandigarh - 160009 Phone No: 0172-46-10206/20206

#### Pune

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