

MONTHLY NEWSLETTER - JUNE 2024

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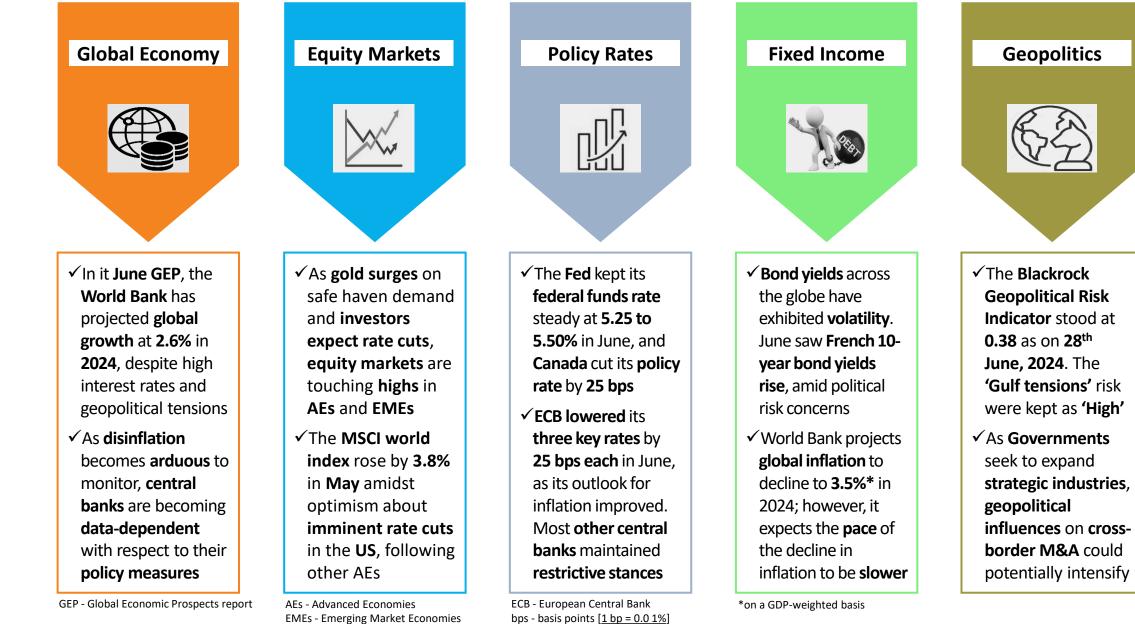
Global Outlook

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MSCI - Morgan Stanley Capital International

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Domestic Outlook







INDUSTRIAL MANUFACTURING

- Vedanta is in discussions with International Resources Holding, the mining investment arm of Abu Dhabi's IHC, for a stake sale in its
 Zambian copper asset - Konkola Copper Mines ⁽¹⁾
- Indkal Technologies, a consumer electronics manufacturer, raises
 INR 300 crores (<u>US\$ 36 mn</u>) in a Series A round led by Mauritiusbased Aries Opportunities Fund ⁽²⁾
- JM Financial Private Equity invests INR 40 crores (<u>US\$ 4.8 million</u>) in agri-machinery maker Modish Tractoraurkisan, which sells under the 'Balwaan Krishi' brand ⁽³⁾

mn - million(s) bn - billion(s) IHC - International Holding Company

(1) Vedanta is in discussions for a stake sale in its Zambian asset (2) Indkal Technologies raises INR 300 crores (3) JM Financial PE invests INR 40 crores in Modish Tractoraurkisan

ENERGY

- Sterlite Power secures INR 1,373 crores for its Neemrana II Kotputli transmission project from Power Finance Corporation. It plans to build a green energy corridor ⁽⁴⁾
- International Finance Corporation commits ~INR 877 crores (US\$ 105 mn)* to part finance Brookfield's
 550 MW solar project in Bikaner via non-convertible debentures ⁽⁵⁾
- Plutus Wealth's Arpit Khandelwal, Haldiram Snacks, Viney Equity Market, and several investors; have collectively invested INR
 731.4 crores in a homegrown solar panel manufacturer ⁽⁶⁾

(4) Sterlite Power secures INR 1,373 crores from Power Finance

(5) IFC commits ~INR 877 crores to part finance Brookfield's solar project

(6) Investors have collectively invested in a solar panel manufacturer

*USDINR of ~INR 83.52 as on 17th June

Corporation

BFS

- SBI's Board approves a fundraise of up to ~INR 25,071 crores (US\$ 3 <u>bn</u>)* in single / multiple tranches, via a public offering or a private placement of senior debt ⁽⁷⁾
- Tata Motors Finance will be merged with Tata Capital - Tata
 Capital will issue its equity shares to the shareholders of Tata Motor
 Finance, giving Tata Motors a 4.7% stake in the merged entity ⁽⁸⁾
- Niva Bupa plans for an ~INR 30 bn IPO, as a mix of OFS as well as fresh issue. True North plans a stake sale of ~INR 18.7 bn, while Bupa plans a small stake sale of ~INR 3.2 bn ⁽⁹⁾

BFSI - Banking, Financial Services and Insurance *USDINR of ~INR 83.57 as on 11th June Bupa - British United Provision Association

(7) <u>SBI's Board approves a fundraise of upto US\$ 3 bn via debt</u>
(8) <u>Tata Motors Finance will be merged with Tata Capital</u>
(9) <u>Health insurer Niva Bupa plans for an ~INR 30 bn IPO</u>



AUTOMOBILE

- Hyundai Motors India files for IPO, aiming to raise US\$ 2.5-3.0 bn. It could be India's biggest IPO with Hyundai planning to sell a stake of up to 17.5% in the company ⁽¹⁾
- Germany's ZF Group sells a 7.5% stake, totaling 14.25 lakh shares, in its Indian subsidiary ZF Commercial Vehicles Control System, to improve financial flexibility ⁽²⁾
- Battery Smart, an electric mobility startup offering a battery swapping network platform for E2Ws and E3Ws, raises ~INR 543 crores (US\$ 65 mn)* in Series B round, led by LeapFrog Investments⁽³⁾

mn - million(s)

bn - billion(s) E2Ws and E3Ws - electric two and three-wheelers *USDINR of ~INR 83.57 as on 11th June

Hyundai Motors India files for IPO
 ZF Group sells a 7.5% stake in its Indian subsidiary
 Battery Smart raises funds in its Series B round

INFRASTRUCTURE

- KKR, GIP and the Indo-Pacific Partnership for Prosperity form a coalition to invest ~INR 2,087 bn (US\$ 25 bn)* in infrastructure in India, Philippines, and Indonesia; among other Indo-Pacific nations ⁽⁴⁾
- Ultratech Cement to acquire a 23% non-controlling stake in its India
 Cements for up to INR 18.85 bn (US\$ 226 mn), sparking competition with the Adani Group ⁽⁵⁾
- JSW Infra to acquire a 70.37% stake in Navkar Corporation from its promoters for INR 1,012.6 crores (US\$ 121 mn); for expanding its third-party cargo base ⁽⁶⁾

*USDINR of ~INR 83.48 as on 6th June

HOTEL & TOURISM

- Prestige Estates plans to raise INR
 5,000 crores. It might either
 consider creating India's first hotel
 REIT, or consider pursuing an IPO to
 monetize its hospitality business ⁽⁷⁾
- InterGlobe Enterprises, a key promoter of InterGlobe Aviation, plans to sell 77 lakh shares (~2% stake) worth ~INR 3,292.7 crores (US\$ 394 mn)* in the airline, at a base price of INR 4,266 apiece ⁽⁸⁾
- The INR 740 crores listing of Le Travenues Technology, which operates 'ixigo', gets subscribed by over 98 times. The price band was INR 88 to 93 apiece ⁽⁹⁾

*USDINR of ~INR 83.57 as on 11th June

(4) <u>Investors and non-profit collaborators to invest in the Indo-Pacific region's infrastructure sector</u>
(5) <u>Ultratech Cement to acquire a 23% stake in India Cements</u>
(6) JSW Infra will acquire a 70.37% stake in Navkar Corporation

(7) Prestige Estates plans to raise INR 5,000 crores
(8) InterGlobe Enterprises plans to sell 2% stake in InterGlobe Aviation
(9) IPO of Le Travenues Technology gets subscribed by over 98 times

Business News



INDUSTRIAL MANUFACTURING



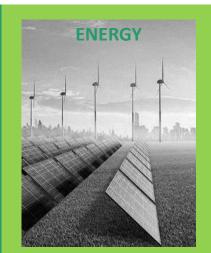
MeitY is planning to revise the **National Policy on Electronics 2019** to boost **electronics manufacturing** in India, and bolster **exports** ⁽¹⁾

Tata Electronics signs an **MoU** with US-based chip major **Synopsys** to build **India's first semiconductor fabrication** facility in **Gujarat**; and a **greenfield facility** in **Assam**⁽²⁾

East Pipes Integrated Company, an **associate company** of **Welspun Corp**, signs **multiple contracts** worth **~INR 3,670 crores** with **Aramco** for **supplying steel pipes** ⁽³⁾

Adani Enterprises and Hindalco have shown preliminary interest in Hindustan Copper's plan to develop two of its copper mines ⁽⁴⁾

MeitY - Ministry of Electronics and Information Technology



India plans to **add 80 GW** of **new thermal power capacity** by **2032**, driven by a necessity to match the robust growth in **electricity demand** in the country ⁽⁵⁾

Union Cabinet approved India's first offshore wind projects of 1 GW capacity in Gujarat and Tamil Nadu, with a total outlay of INR 7,453 crores ⁽⁶⁾

RSPDC receives 4,780 hectares (ha) of land in Bikaner, to set up 3 solar parks totaling 2,450 MW capacity; while NTPC Renewable Energy receives 910 ha in Phalodi, to set up a 500 MW solar project ⁽⁵⁾

Tata Power Solar Systems launches its **#GharGharSolar** national campaign from Jodhpur, to **encourage** consumers to install **residential solar rooftop solutions** ⁽⁸⁾

RSPDC - Rajasthan Solar Park Development Company

- (1) MeitY is planning to revise the National Policy on Electronics 2019
- (2) Tata Electronics signs an MoU with US-based chip major Synopsys
- (3) Welspun Corp's associate company signs multiple contracts with Aramco
- (4) Adani Enterprises and Hindalco show interest in developing copper mines of Hindustan Copper
- (5) India plans to add 80 GW of new thermal power capacity by 2032
- (6) Union Cabinet approved India's first offshore wind projects of capacity 1 GW
- (7) <u>RSPDC to be allotted 4,780 hectares for constructing solar parks totaling 2,450 MW</u>
 (8) Tata Power Solar Oyster launches its national campaign

Business News





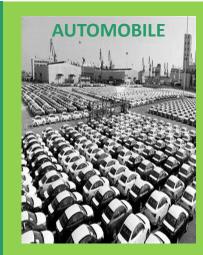
India's NBFC sector has grown to become the **third largest** in the world, **next** only to the **USA** and the **UK**, according to an **SBI report** ⁽¹⁾

RBI's directive to **levy penalties** only in the form of **'penal charges'** is posing a **tax dilemma** for banks. **Banks** are concerned that **indirect taxes on such levies** could attract **GST**⁽²⁾

After rolling **digital SME loans** (ticket size - INR 10 to 50 lakhs) in **December**, **SBI** has **sanctioned 20,000** of such loans in **6 months**. It is now **escalating the** loan amount to **INR 5 crores** ⁽³⁾

Neo-banking startup **Jupiter** receives **RBI's nod** for a **prepaid payments instrument** (<u>PPI</u>) licence, allowing the startup to **offer digital wallets** to its users ⁽⁴⁾

BFSI - Banking, Financial Services and Insurance



Indian automobile industry grew 19% to INR 10.22 trillion in FY 2024, backed by growth in the utility and the sports utility vehicle (SUV) segment ⁽⁵⁾

The demerged **Tata Motors commercial vehicles business** has earmarked **40%** of its investments for **FY 2025**, on **advanced technologies** ⁽⁶⁾

Minda Corporation inks a pact to form a 50:50 JV with Taiwan's HSIN Chong Machinery Works Co, to locally produce sunroofs for passenger vehicles ⁽⁷⁾

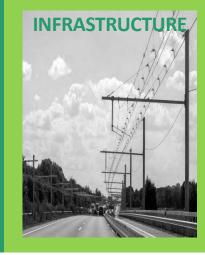
Force Motors partners with consultancy firm EY Parthenon India to redesign its digital landscape, and implement advanced digital solutions; among others aspects ⁽⁸⁾

India's NBFC sector is now the third largest in the world
 RBI's directive to levy 'penal charges' is keeping banks in a GST fix
 SBI has sanctioned 20,000 digital SME loans in 6 months
 Jupiter receives RBI's nod for offering digital wallets to its users

- (5) Indian automobile industry grew 19% to INR 10.22 trillion in FY 2024
- (6) Tata Motors CV earmarks 40% of its investment on advanced technologies
- (7) Minda Corporation joins hands with a Taiwanese automotive firm
- (8) Force Motors partners with Parthenon India for digital transformation

Business News





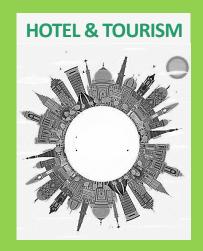
NHAI plans to offer **15 road projects** valued at INR **44,000 crores**, covering **900 km**, under the build-operate-transfer (<u>BOT</u>) mode in **FY 2025**⁽¹⁾

Union Cabinet approves India's 13th major port at Vadhavan in Maharashtra, with an investment of ~INR 76,200 crores (including the cost of land acquisition) ⁽²⁾

APSEZ receives approval to more than double the capacity of its flagship port (in Mundra) to 514 million tonnes, with an investment of INR 45,000 crores ⁽³⁾

Udupi Cochin Shipyard has secured a new order from Adani's Ocean Sparkle Limited for the construction of three 70 T Bollard Pull ASD (Azimuthing Stern Drive) Tugs

APSEZ - Adani Ports & Special Economic Zone Limited



As per **US NTTO** data, **India** has grabbed the **second spot** for **international tourist arrivals** in the **USA**, from January to May 2024⁽⁵⁾

Following the **roof collapse** in the **Delhi airport**, the **Ministry of Civil Aviation** has ordered a thorough **inspection** of the **structural strength** of all **Indian airports** ⁽⁶⁾

Japan Airlines and IndiGo announce a Codeshare Partnership, which could greatly benefit customers by providing more travel options between India and Japan⁽⁷⁾

Apeejay Surrendra Park Hotels announces the signing of a new 65-room hotel under the brand name "THE PARK" in Nainital, Uttarakhand ⁽⁸⁾

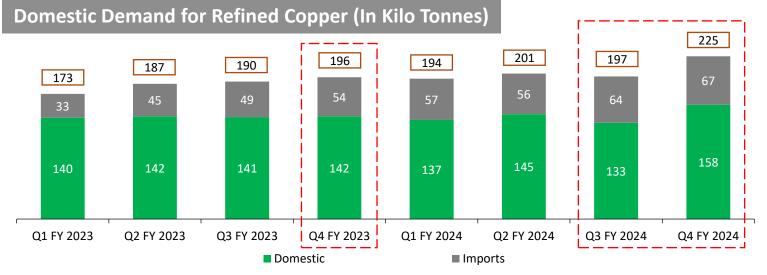
US NTTO - US National Travel and Tourism Office

- (1) NHAI plans to offer 15 BOT road projects in FY 2025
- (2) Union Cabinet approves the Vadhavan Port project at ~INR 76,200 crores
- (3) APSEZ receives approval to more than double the capacity of its flagship Mundra Port
- (4) Udupi Cochin Shipyard secures a new order from Adani's Ocean Sparkle

- (5) India emerges as the second biggest tourist source market for the USA
- (6) Ministry of Civil Aviation ordered an inspection of the structural strength of all airports
- (7) Japan Airlines and IndiGo announce a Codeshare Partnership
- (8) Apeejay Surrendra Park Hotels announces the signing of a new hotel

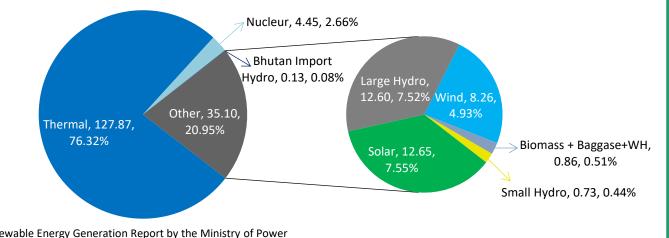
Trends in the Industrial Manufacturing and the Energy Industry





Source - Hindalco Industries Limited's earnings presentation 1 Kilo Tonne (KT) = 10,00,000 Kg; and the values for domestic demand (<u>in KT</u>) are subject to rounding differences

India's Monthly Energy Generation in May 2024 (167.55 BU)



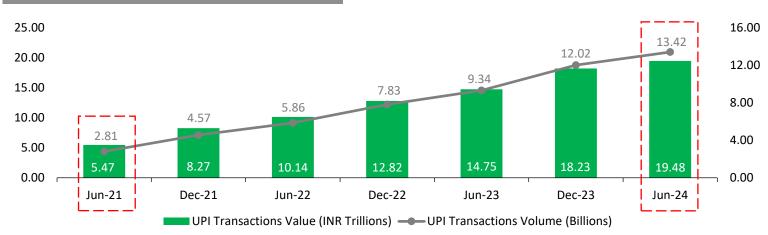
Source - Monthly Renewable Energy Generation Report by the Ministry of Power Data Labels outlined as [(<u>Energy Source</u>), (<u>Energy Generation in BU</u>), (<u>Percentage contribution to total energy generated</u>)] Note - The figures for Energy Generation are outlined in Billion Units, and are subject to rounding differences

- ✓ The market demand for refined copper in India witnessed a ~15% YoY growth to 225 Kilo Tonnes (KT) in Q4 FY 2024, compared to 196 KT in the same quarter of the previous fiscal
- Sequentially, the demand for refined copper has grown by ~14% in Q4 FY 2024 (from 197 KT in Q3 FY 2024), while the share of domestic suppliers has grown to ~70.2% from ~67.5%
- Refined copper demand is rapidly growing due to the Government's focus on manufacturing, infrastructural development, renewable energy projects, and urbanization
- ✓ In May 2024, 20.95% of the energy generated in India resulted from renewable sources
- Out of **35.10 BU** of renewable energy generated in May, **12.65 BU** (<u>7.55% of total</u> <u>energy generated</u>) resulted from "**Solar**", and **12.60 BU** (<u>7.52% of total energy generated</u>) resulted from "Large Hydro"
- North India is the highest contributor for renewable energy generation - 15.48 BU out of 35.10 BU was generated in the Northern Region. Conversely, with 0.61 BU, the North-Eastern Region is the lowest contributor

Trends in the BFSI and the Automobile Industry



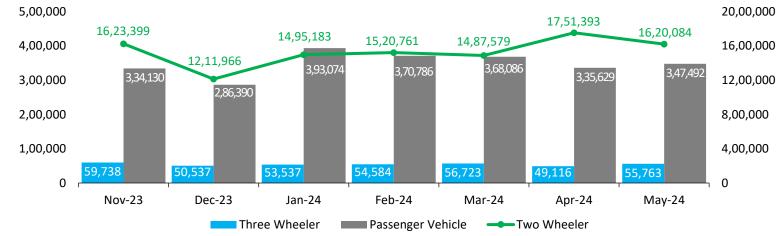
UPI Transactions Value and Volume



Source - National Payments Corporation of India

Note - "UPI Transactions Value" and "UPI Transactions Volume" have been rounded to the nearest decimal

Domestic Sales Volume - Auto Segments



✓ The value of UPI transactions has grown to ~3.6x in three years - from INR 5.47 trillion in June 2021 to INR 19.48 trillion in June 2024

- ✓ The volume of UPI transactions has grown to
 ~4.8x in the same period from 2.81 billion
 transactions in June 2021 to 13.42 billion
 transactions in June 2024
- ✓ As part of advancements in the broader digital payments landscape, RBI has planned to expand the scope of its pilots in central bank digital currency - Retail (e₹-R), and Wholesale (e₹-W) - in FY 2025
- May 2024 witnessed a passenger vehicle
 (<u>PV</u>) sales volume of 3,47,492 units, and a three wheeler (<u>3W</u>) sales volume of 55,763 units; in the domestic market
- ✓ PV and 3W sales have been the highest ever sales recorded in the month of May, clocking a month-over-month (MoM) growth of ~3.5% and ~13.5% respectively
- Conversely, two-wheeler (<u>2W</u>) sales saw a
 ~7.5% MoM decline to 16,20,084 units. The number of walk-ins to showrooms dropped owing to elections as well as extreme heat

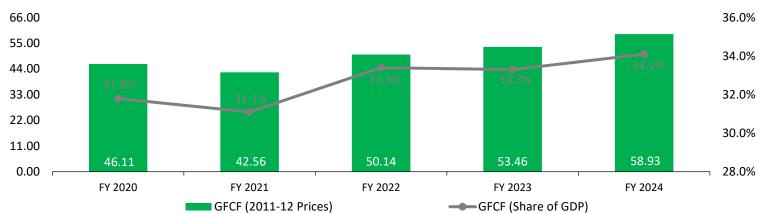
Source - Society of Indian Automobile Manufacturers

Note - Domestic sales volume for Passenger Vehicles excludes the sales volumes of BMW, Mercedes, JLR, and Volvo Auto

Trends in the Infrastructure and the Hotel & Tourism Industry



Gross Fixed Capital Formation at 2011-12 Prices - INR Lakh Crores



Source - National Statistical Office, Ministry of Statistics & Programme Implementation

Note - Figures for FY 2020, FY 2021, and FY 2022 are the 2nd Revised Estimates; the figure for FY 2023 is the 1st Revised Estimates; and the figure for FY 2024 is the 2nd Advance Estimates



Foreign Tourist Arrivals in India

*Foreign Tourist Arrivals in September 2023 was 6.48 lakhs, leading to an Month-over-Month (MOM) growth of 25.1% in October 2023

- ✓ The Gross Fixed Capital Formation in India (2011-12 Prices) has grown at a CAGR of 6.3% from INR 46.11 lakh crores in FY 2020 (2nd <u>Revised Estimates</u>) to INR 58.93 lakh crores in FY 2024 (2nd Advance Estimates)
 ✓ While the GFCF (2011-12 Prices) ratio (as a share of GDP) has been stable at 31%-35% (FY 2020 to FY 2024), a marginal uptick to has been witnessed (34.1% in FY 2024)
- ✓ Besides a capex allocation of ~INR 11.1 lakh crores in FY 2025, several reforms have been announced in the infrastructure sector

 While October is considered a good month for tourism, Foreign Tourist Arrivals (<u>FTAs</u>) in India for October 2023 stood at 8.11 lakhs

- ✓ Out of the months outlined, October 2023 clocked the highest MoM growth in FTAs 25.1%. Conversely, April 2024 clocked a
 24.3% MoM decline to 6.51 lakh tourists, compared to 8.60 lakh tourists for March
- ✓ FTAs for 2023 (<u>~92.4 lakhs</u>) were lower than pre-pandemic levels (<u>~109.3 lakhs for 2019</u>); however, experts believe that 2024 could witness FTAs cross the pre-pandemic levels

Source - Ministry of Tourism



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Merger & Acquisitions

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We help clients raise capital from private equity funds, listed funds, financial institutions, pension funds, and family offices, among other institutions. Our Private Equity services are tailored as per the customized requirements of the client

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After a granular understanding of our client's business and financing needs, we provide an array of transaction support services. We develop strategies, implement solutions, and assess results; to help shape a prosperous future for our clients

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